



Kabel Noord selects Hopling Technologies for expansion of Intelligent Hotspots and Municipal Services

- Kabel Noord deploys intelligent Hotspots at several locations in the north of The Netherlands.
- Kabel Noord plans for a wireless municipality network in the city of Dokkum.

Almere, November 9, 2006 - Hopling Technologies, a fast growing technology leader in IP-based wireless networking equipment for enterprises, operators and service providers today announced that Kabel Noord has selected Hopling Technologies managed services for further expansion of intelligent Hotspots and Municipality networks.

Kabel Noord already has installed intelligent Hotspots at several locations on the islands of Ameland and Schiermonnikoog. The Hotspots are located around the harbors, at camp grounds and hotels and are addressing the nomadic user. Anyone with a WiFi enabled device (desktop, laptop or PDA) has the ability to gain access to Internet.

"Due to the fact that we were able to fully outsource the back-office functions (i.e. network management, access control and billing) to Hopling Technologies, we could rapidly roll-out the Hotspots and benefit from a steep growth in usage of the Hotspots," said Gijs van Hesteren, Project Leader Broadband of Kabel Noord. "The success of the installed Hotspots has encouraged us to start building a large municipality network covering the central part of the city of Dokkum."

"The wireless Internet connection in Dokkum will be based on Hopling Technologies Xnet Mark-I nodes which are high-capacity mesh nodes with integrated WiFi access points," said Aad van Diepen, Vice President Global Services of Hopling Technologies. "With the planned network Kabel Noord will be able to deploy a state-of-the-art wireless network without the need for any additional overhead in its own organization."

About Kabel Noord

Kabel Noord is a modern communication company which resides in the region Northeast Friesland in the north of the Netherlands. The company supplies radio, television and internet to some 25.000 households. In addition Kabel Noord contributes to society by the active development and stimulation of communication projects which add value for the Northeast region. Kabel Noord owns a glass fiber infrastructure of some 400 km which allows the company to offer state of the art broadband services such as broadband Internet, Digital television and Digital telephony. For more information please visit www.kabelnoord.nl.

About Hopling Technologies

Hopling Technologies is a global leader in wireless networking equipment for enterprises, operators and service providers. The company delivers carrier-grade hotspot solutions and proven meshed network solutions suitable for metropolitan area networks, wireless local area networks, the last mile, wireless connectivity, mobile broadband solutions, video surveillance, IP-based cellular phones (VoIP) and event-based solutions. Hopling Technologies is fulfilling the potential of the new generation WiMAX end-to-end solutions through its newly launched HopMAX™ product portfolio. Hopling Technologies is an active member of the WiMAX Forum. More information is available on www.hopling.com.



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